

Dear Valued Supplier,

At Matthews International Corporation, (MATW), we want to express our gratitude for your partnership with our company. We value our relationship based on our mutual best interest.

Matthews International continuously seeks opportunities with our partners to improve the quality and efficiency of our Procure-to-Pay process. To meet this objective, we have partnered with eCapital, a leading supply chain finance provider, to establish a total payment management program that includes the option for our valued suppliers to request early payment.

The eCapital FastTrack program will now be the method we use to pay Suppliers for all approved invoices. FastTrack will give our suppliers visibility into all outstanding approved invoices while providing the option to receive early payment of approved invoices. You can improve your cash flow at rates often lower than other working capital solutions for a nominal fee. The program is flexible; you control which invoices to select for early payment. Once enrolled, you can also opt-in for all future invoices to be paid early automatically once approved.

While enrollment is required for invoice payment, requesting early payment on invoices is entirely optional. We encourage you to look at the many benefits the LSQ FastTrack program provides:

- **Faster Payments:** Bypass payment terms and access cash 1-2 business days after invoice approval.
- **Improved Visibility:** Get real-time information and visibility on all outstanding invoices.
- **Customer Success Team:** You now have direct access to eCapital's Customer Success team to answer any questions you have on payments.
- **Manage Cash Flow:** Control when you get paid, allow for flexible forecasting and growth.
- **Reduced Risk:** Early payments eliminate the risk of future non-payments.
- **No obligation or Enrollment Fee:** There is no fee to enroll, no minimum usage fee, and no obligation to request early payment.
- **Stronger Financials:** Improve your balance sheet and other financial metrics.

To learn more about the program, or if you have a pressing need for working capital and would like to request early access – [please click here](#).

If you have questions about the program, feel free to contact Kathy Waskowsky at eCapital directly via email at [kathy.waskowsky@ecapital.com](mailto:kathy.waskowsky@ecapital.com) or by phone at 407.205-0189.

Thank you for your continued partnership with Matthews and support with this initiative.

Sincerely,

The Matthews International Procurement and Treasury Teams



Matthews International

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