

COMPARISON SCORECARDS

Five key assessments to evaluate your payroll funding solution

Use the following five evaluation questions to list the service features and capabilities of your current payroll funding provider and compare them to competitor services.

How to use the scorecard:

- Use the first row (A) to record the information about your current funding company (your provider).
- Shop other payroll funding companies to compare data. List their company names in rows (B), (C), (D) on each of the scorecards and enter key notes in the available fields.
TIP: be sure to call eCapital for quality services and rates. Call: **866.201.1783**
- Assign a score from 1 to 5 for each company on each card. 5 represents the highest score.
- Each company's total score will appear on the final scorecard allowing for an overall comparison of results

Use the results of each scorecard to compare providers by category. Use the total scores to compare the overall service value of the payroll funding companies you investigated.

1) Cost of Service

Funding Company Name	Cost of Service	Additional Fees	Score
A)			
B)			
C)			
D)			

2) Service Features

Funding Company Name	List of Key Service Features	Score
A)		
B)		
C)		
D)		

3) Customer Support

Funding Company Name	Response time and ability to resolve issue	Score
A)		
B)		
C)		
D)		

4) Organizational Integration

Funding Company Name	Ability to integrate with your organization	Score
A)		
B)		
C)		
D)		

5) Scalability

Funding Company Name	Expanding Credit limits	Maximum Funding limits	Score
A)			
B)			
C)			
D)			

Total Scores

Funding Company Name

Score Totals

Suppose you are unsatisfied with your current lender, and the results of your scorecards indicate that another provider will improve your access to reliable service at a competitive price. In that case, it's time to take corrective action.

Reference your scorecard results to demand improved services from your current provider or make plans to transition to a higher quality service.

eCapital has a long-standing reputation for highly competitive rates, quality service, and dedicated customer support. View our customer testimonials and [reviews](#) to discover the high satisfaction rating we get from across our customer base.

For more information on our industry leading payroll funding services, visit eCapital.com